



01 · INVESTMENT THESIS & STRATEGIC FIT

Why LONGEV'AI fits *Sanabil & Vision 2030.*

AI CLINICAL INTELLIGENCE · DIGITAL HEALTH · GULF-NATIVE · STAGED ENTRY: ACCELERATOR → SERIES A

A category is forming — the operating system for longevity clinics. The defensible position is not “an OS for premium clinics”; it is the only one built for the elite, multicultural clinic of the Gulf and the Mediterranean, by a medically-led team.

01 THE THESIS, IN ONE PARAGRAPH

Elite longevity medicine is a fast-growing, under-served, high-ARPU segment that global software has ignored. LONGEV'AI captures it with a non-SaMD clinical OS, a native multicultural design no incumbent matches, and a scarce founding-cohort model that converts demand into recurring revenue. For a sovereign-backed investor mandated to compound capital and advance the Kingdom's agenda, it is a rare alignment of return potential and strategic relevance.

02 FIT WITH SANABIL'S MANDATE

AI & DIGITAL HEALTH CONCENTRATION	CLINIOS is AI clinical intelligence for digital health — Sanabil's two largest thematic allocations, in one company.
PATIENT, MULTI-ROUND CAPITAL	A cohort-to-scale trajectory designed for multi-round support , not a one-shot bet.
ACCESS TO THE GCC ECOSYSTEM	A Gulf-native product looking for exactly the regional access and relationships Sanabil provides.
EARLY HEALTH-TECH PRECEDENT	Consistent with Sanabil's recent early-stage health-tech activity in the region.
VISION 2030 CONTRIBUTION	Commercial returns and measurable contribution to the Kingdom's health and AI agenda.

03 FIT WITH VISION 2030 & THE HEALTH SECTOR TRANSFORMATION PROGRAM

The HSTP restructures Saudi healthcare around **prevention, value-based care, quality and efficiency**, leveraging digital tools, virtual health and artificial intelligence, and deepening private-sector participation (target: 25% → 35% of health spend). LONGEV'AI is built for that world:

- ◆ **Prevention & longevity** — purpose-built for preventive, longevity-oriented medicine, the exact pivot the Kingdom is funding.
- ◆ **AI & data** — clinical intelligence aligned with the national AI agenda (SDAIA) and value-based care.
- ◆ **Private-sector elite care** — equips the premium private clinics whose growth Vision 2030 is accelerating.
- ◆ **Patient experience & cultural fit** — Arabic-native, Gulf-coded, human-centric, mirroring the HSTP's emphasis on patient satisfaction.

At today's stage, the natural door is the early-stage accelerator track (Sanabil × 500 Global) — MENA-to-world, built for founders converting deep insight into early traction. As signed cohort clinics and revenue land, the institutional Series A with Sanabil's direct arm becomes the scale step. A concrete Kingdom go-to-market — a regional entity, a flagship pilot clinic, a KSA clinical partnership — turns capital into on-the-ground impact.

Positioning held everywhere: *we are not “the first OS for longevity clinics” — that race has started. We are the only one conceived for the elite, multicultural clinic of the Gulf and the Mediterranean, by a medically-led team.*

*AI clinical intelligence, in the service of care —
built for the Gulf, with the Gulf.*

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